

the gregory group

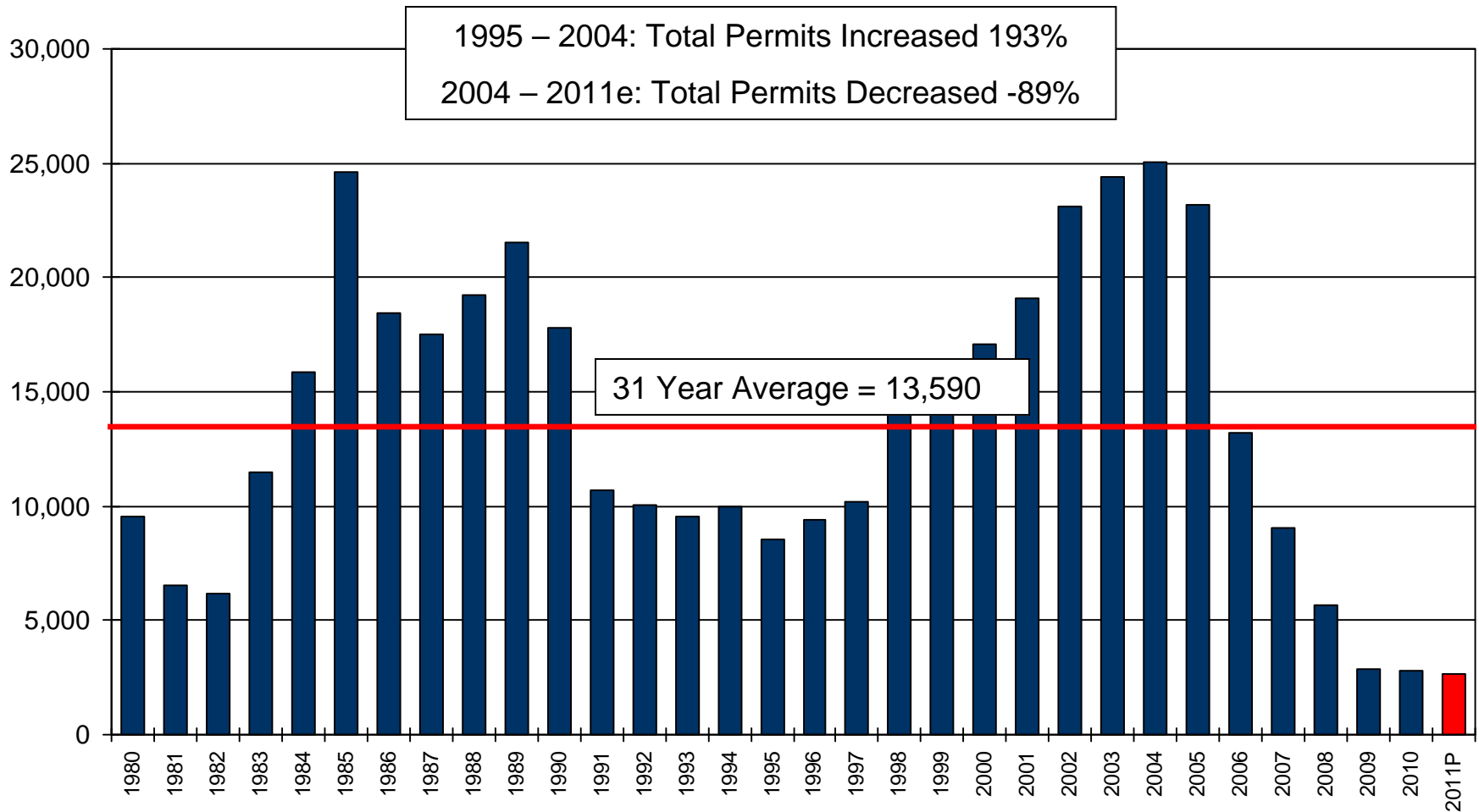
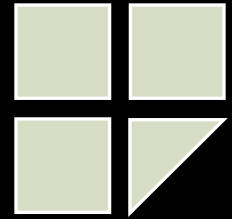
Sacramento Housing

December 2011

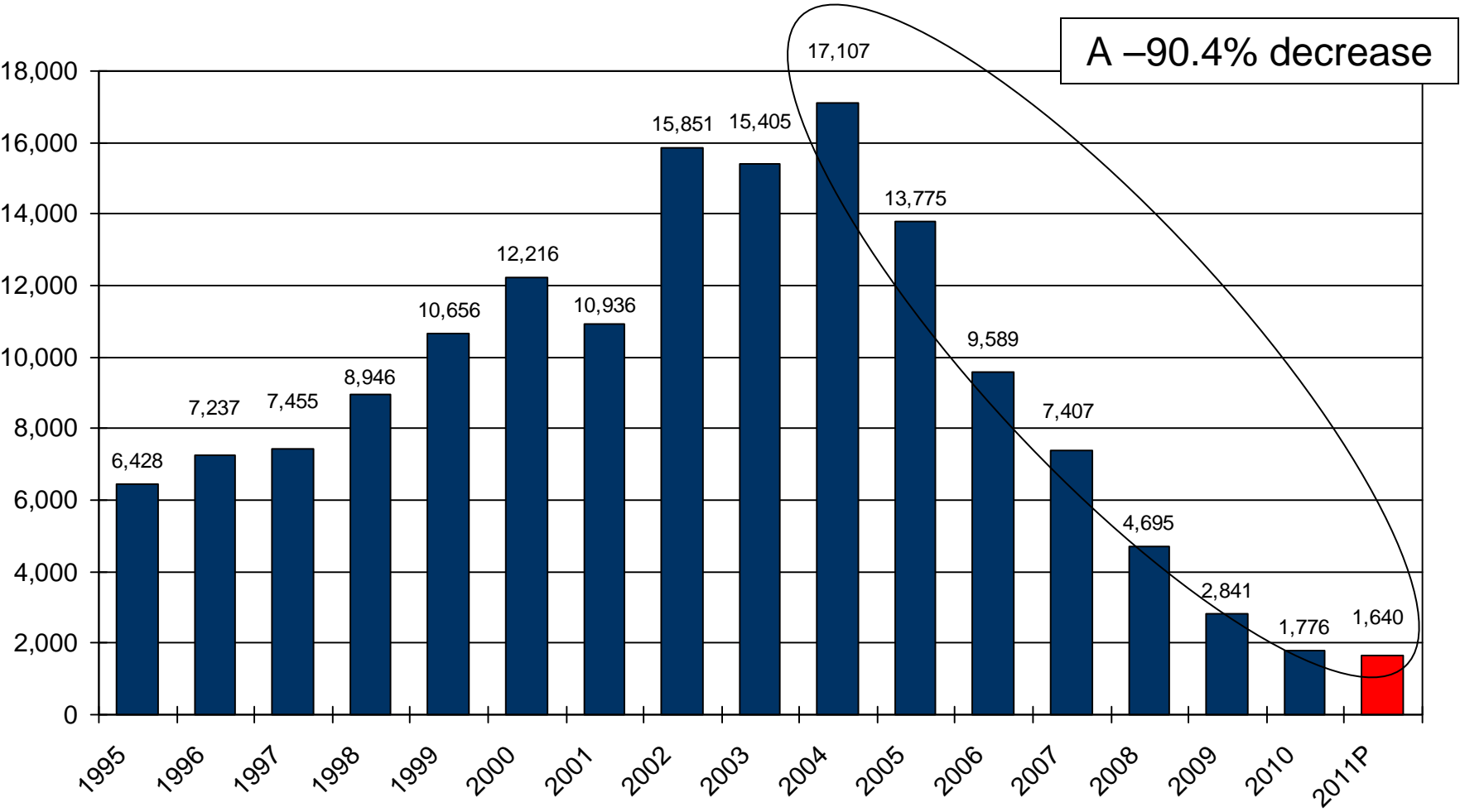
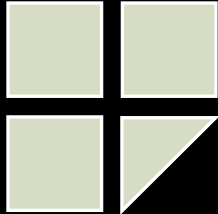
*Real Estate Information &
Consulting Services*

Greg Paquin 916.983.3524

Sacramento Region Building Permits

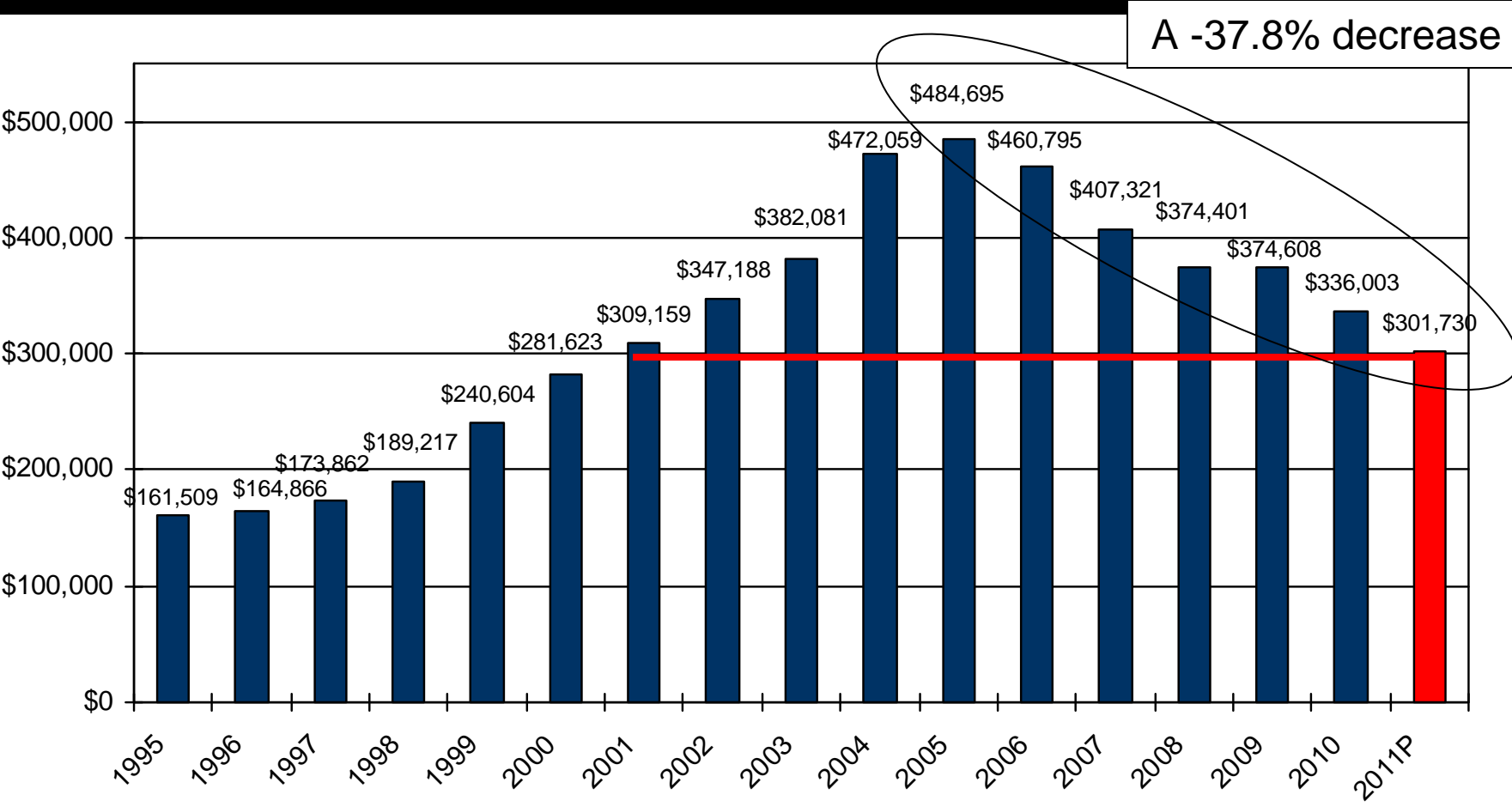
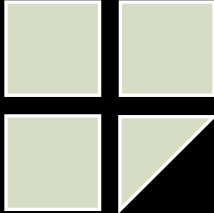


Sacramento Region New Home Sales



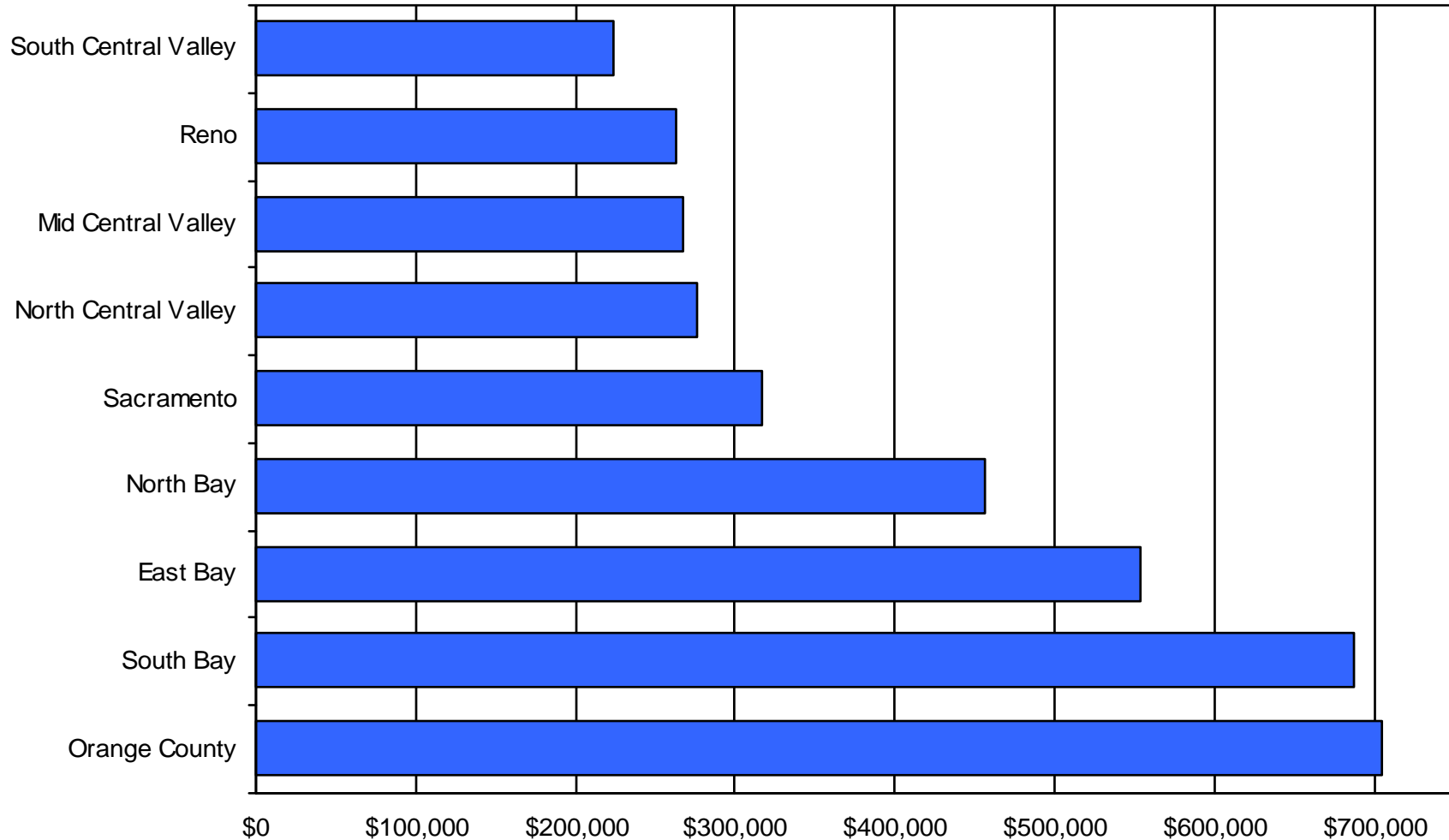
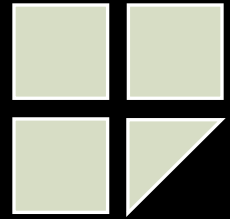
Source: The Gregory Group New Home Database

Sacramento Region Average Net New Home Pricing

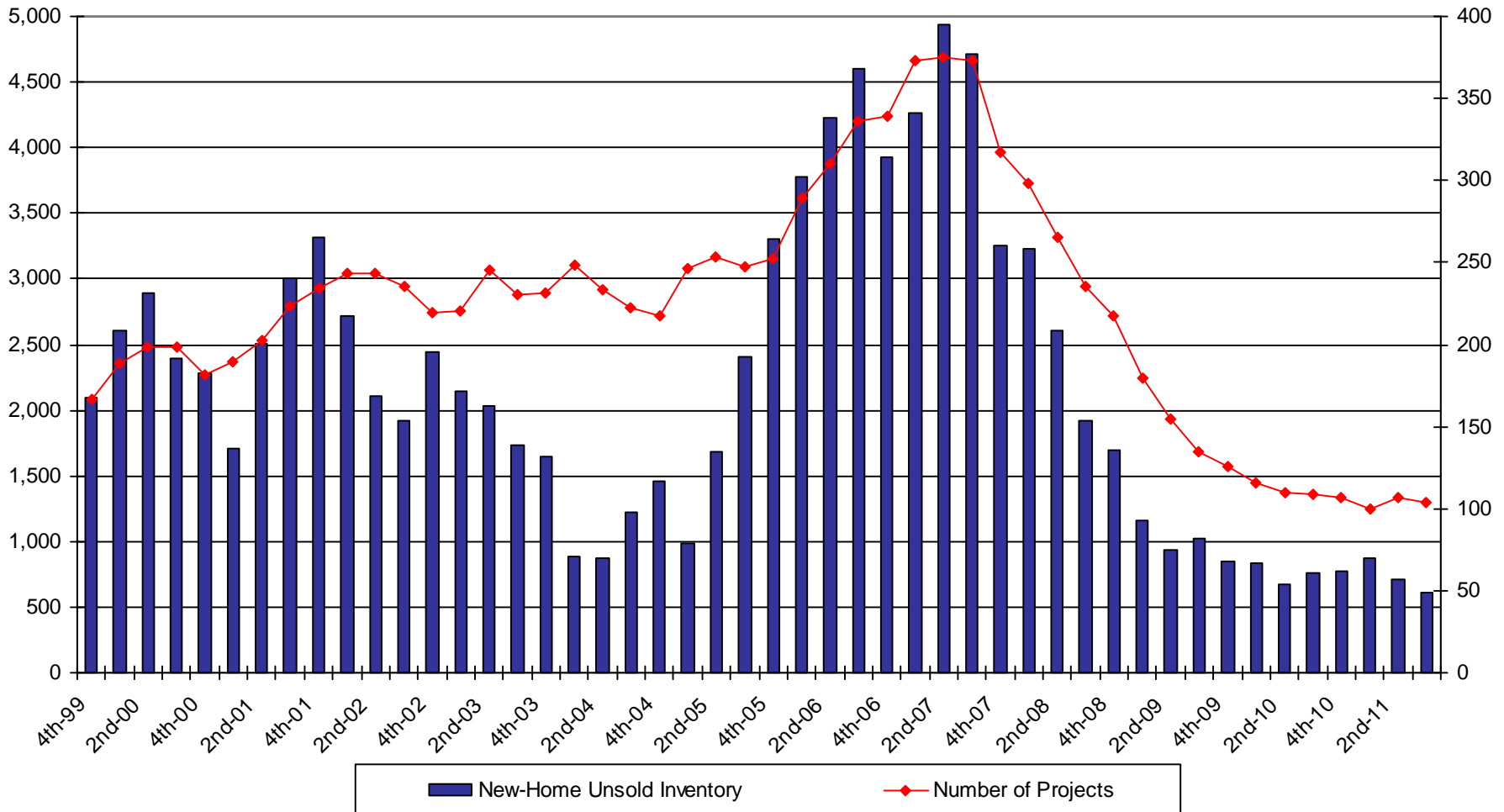
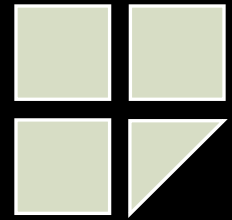


Source: The Gregory Group New Home Database

Northern California New-Home Pricing

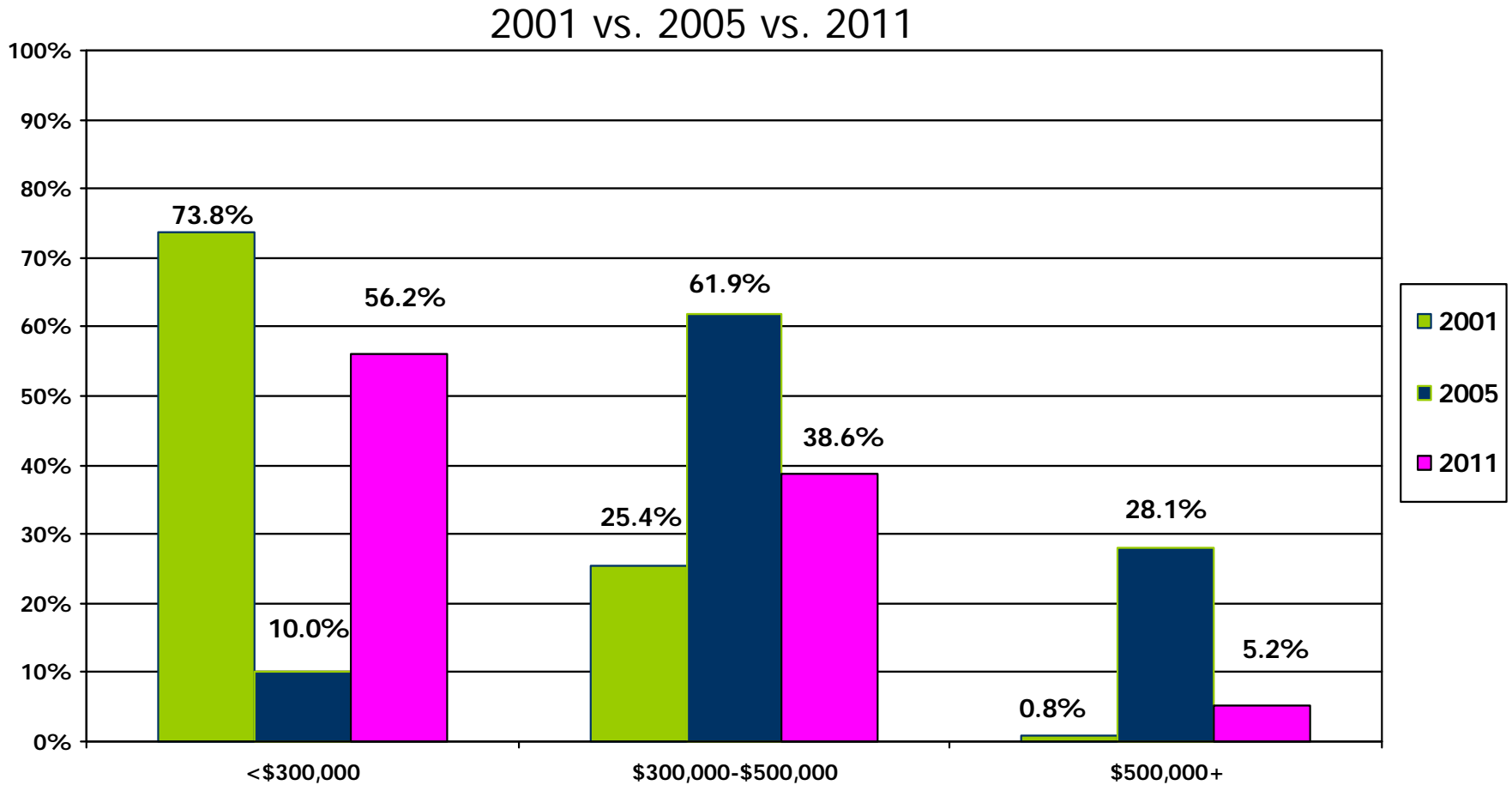
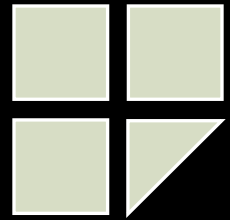


Sacramento Region New Home Inventory

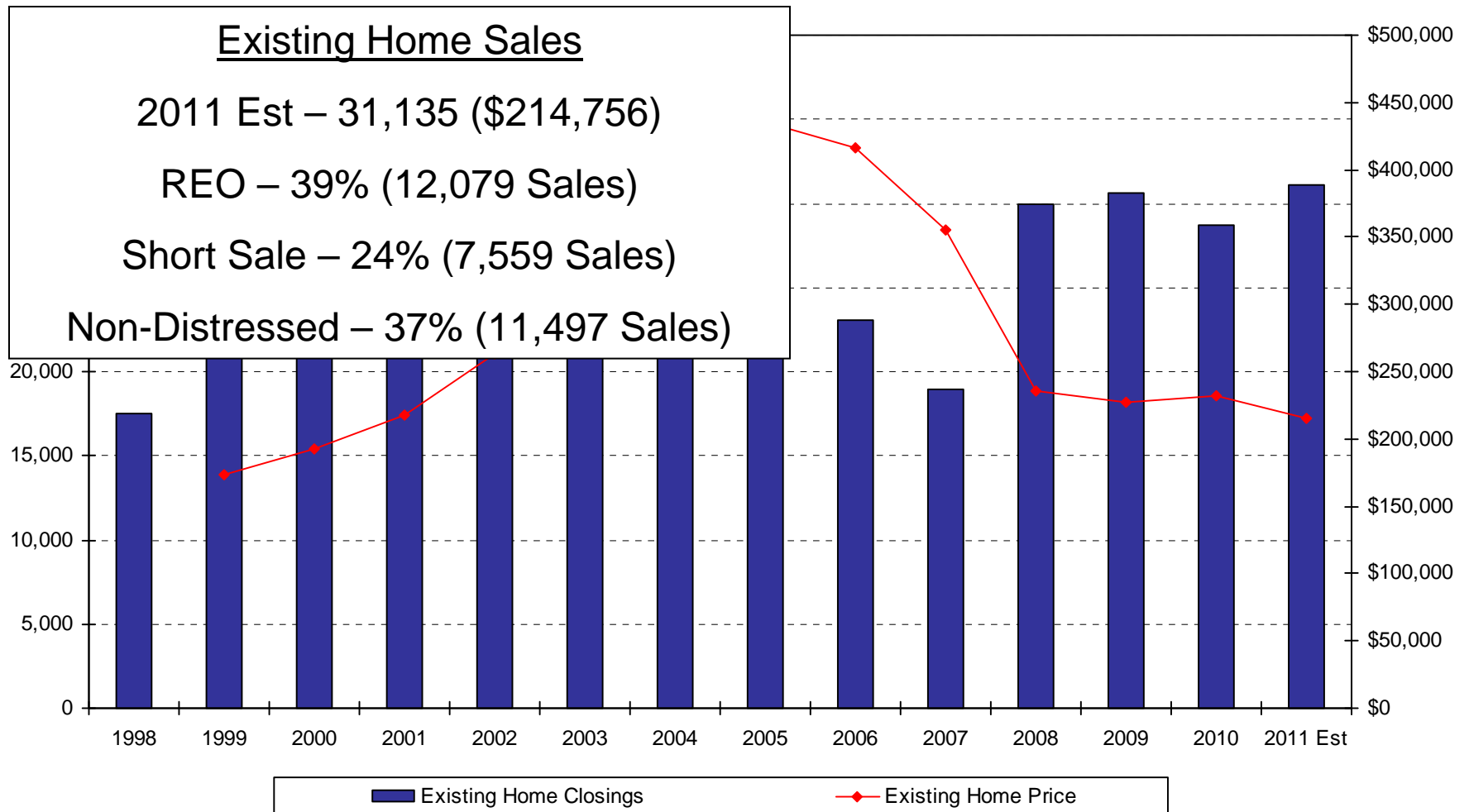
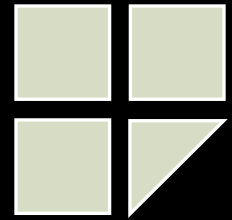


Source: The Gregory Group New Home Database

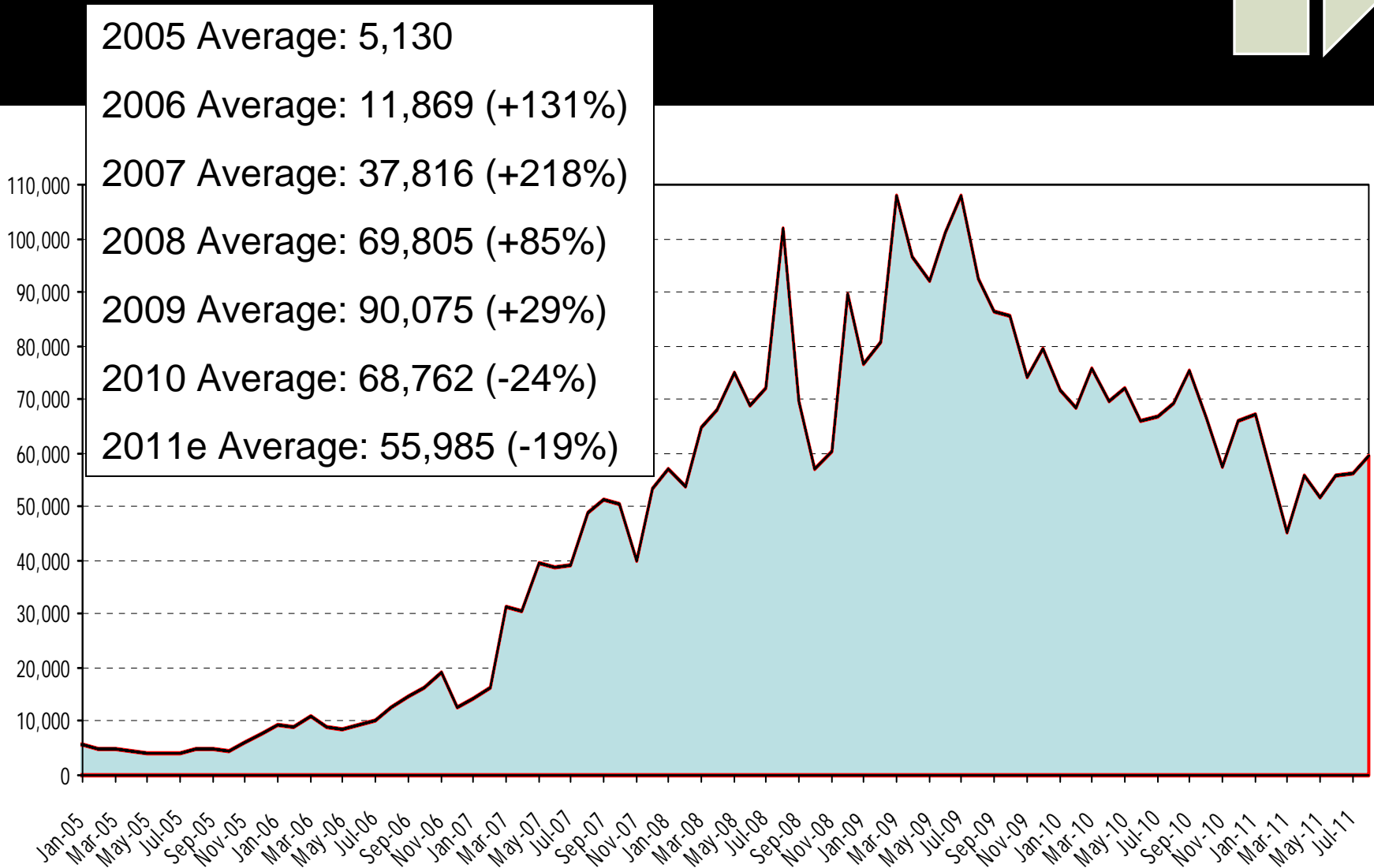
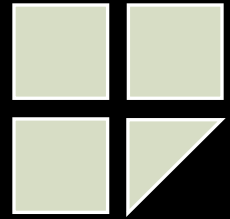
Sales by Price Range



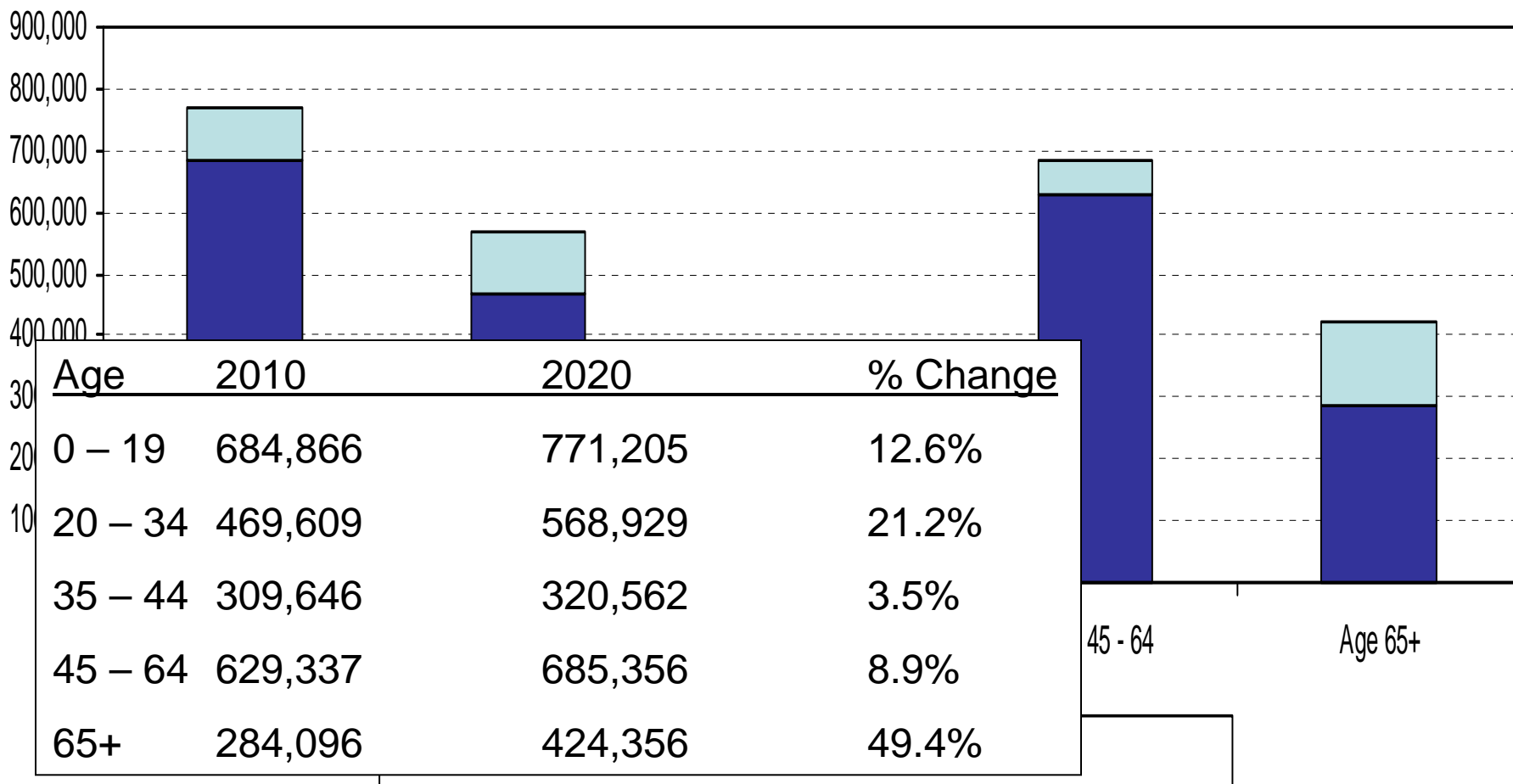
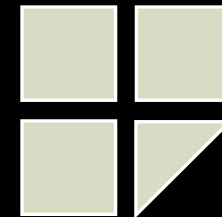
Sacramento Region Existing Home Sales and Average Pricing

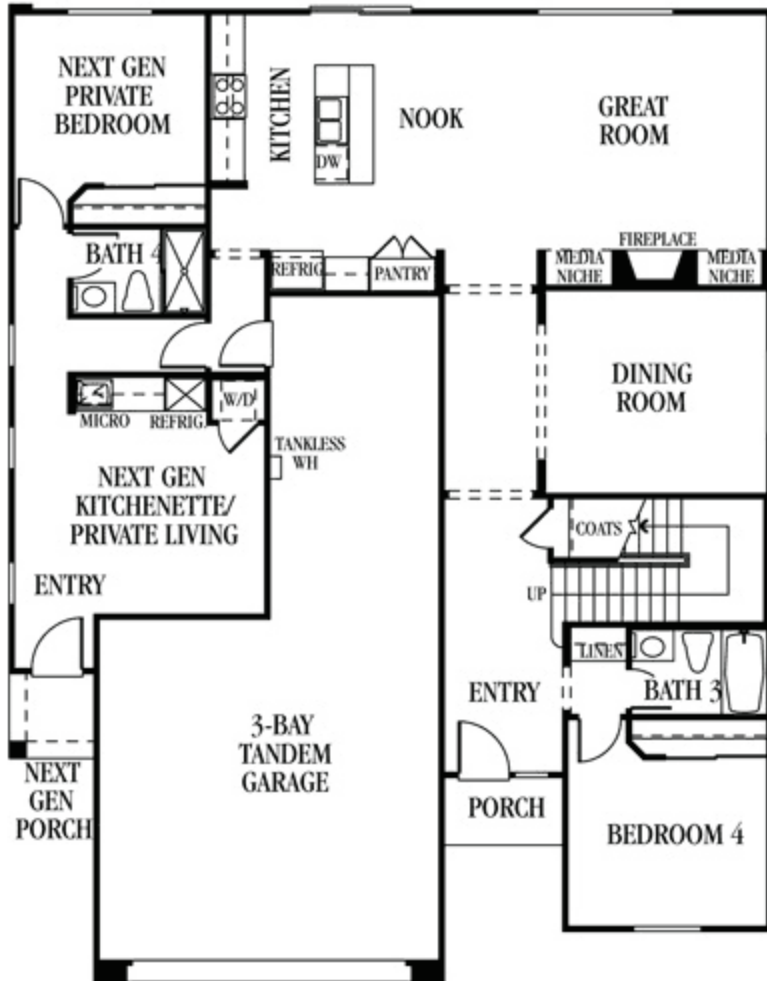
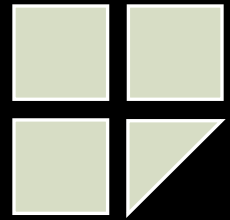


California Foreclosures



Sacramento Region Population By Age Range

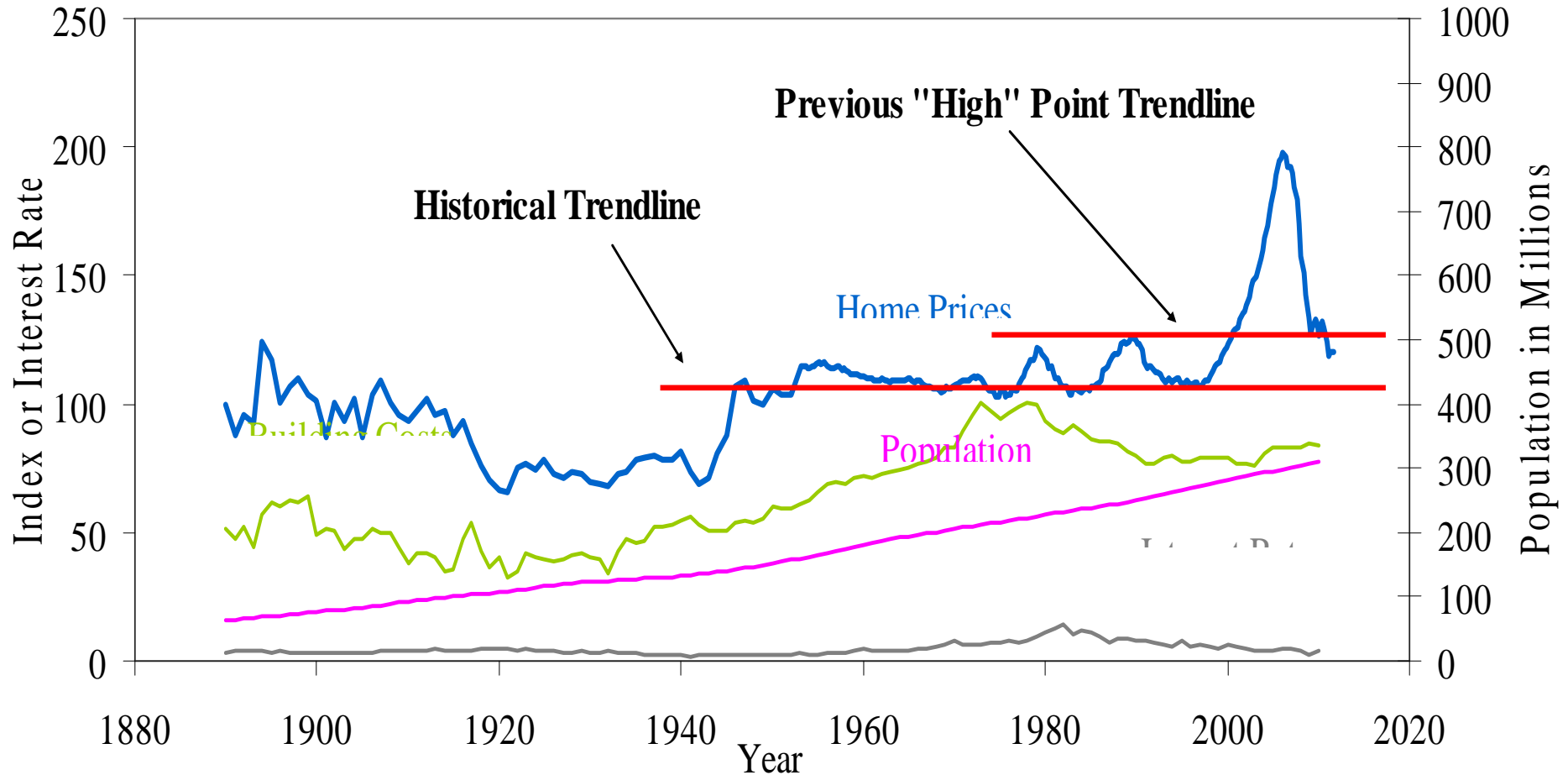
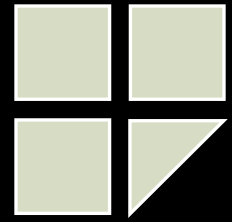


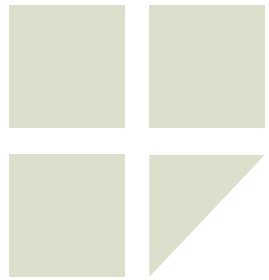


FIRST FLOOR

Lennar Communities —Next Generation Home

National Historical Home Price, Building Costs, Population and Interest Rates





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Real Estate Information and Consulting Services

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